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What are your best experiences?

In the Netherlands there are many innovative projects on ITS, national, regional and urban

Examples are:

- Innovations in traffic centres, in roadside systems and in traffic management measures
- Innovations in in-car services
- Innovations in mobility management services

General trends are:

- Increasing cooperation between authorities
- Increasing cooperation between authorities and private partners and as equal partners
- Developments, evaluations and realisations combined in one contract
- Co-creations by public-private cooperation
- Shift from systems to services
- Use of latest procurement procedures (PCP, Innovative Partnerships, ...)

Key barriers?

- Consolidation
 - How to stimulate others to also use innovations
- Level-playing field versus building partnerships
 - Long-term partnerships are difficult to maintain when new, open procurements are needed regularly
- Lack of knowledge and experiences of possible procurement procedures
 - Especially in (smaller) regions and cities
 - Not using all possibilities
- Lacking experiences with new kind of contracts:
 - Data and services instead of products
 - Combined development and realization
 - Financial or in-kind contributions by suppliers
- Increasing complexities of solutions

How to encourage and assist public authorities in innovative procurement?

- Learn from each other (e.g. via best practices)
- Provide much more information in English
- Evaluate afterwards also the procurement process and publish this
- Increase cooperation between authorities (work together)
- Start real cooperation with private partners, built on trust